



PRESS RELEASE

MARZOCCHI POMPE PRESENTS PRELIMINARY FIRST HALF 2021 FIGURES: TOTAL NET REVENUES AT EURO 20 MILLION, +28% VS. FIRST HALF 2020, THE SALES RECOVERY TREND ALREADY EVIDENT IN SECOND HALF 2020 IS STRENGTHENED AND THE NET FINANCIAL POSITION FURTHER IMPROVED

IN DETAIL:

- CORE BUSINESS REVENUES: +35% VS. FIRST HALF 2020
- AUTOMOTIVE SALES: +8% VS. FIRST HALF 2020
- NET FINANCIAL DEBT FALLING TO EURO 8.5 MILLION vs. 9.3 MILLION AT END 2020 (-8.4% in First Half 2021)

Bologna, 19 July 2021 - Marzocchi Pompe S.p.A. (AIM:MARP), a leading company in the design, production and marketing of high-performance gear pumps and motors, announces the **preliminary** figures for the first half of 2021, which confirm the expected trends for the three-year period 2021 - 2023 outlined in the press release of last March 30.

Consolidated Net Revenues amounted to Euro 20 million, up 28% compared to the first half of 2020, equal to Euro 15.6 million, and up 8% compared to the second half of 2020, which had already shown a significant recovery with Revenues jumping to Euro 18.5 million.

Sale results for the first half of 2021 thus confirm the strong recovery, which had already started in the second half of 2020, and which has now brought Revenues back to pre-Covid levels.

This growth was mainly driven by the Core Business Sales, which recorded +26% in compared to H2 2020 and +35% compared to H1 2020, exceeding the pre-Covid figures for H1 2019 (+2%).

Automotive Sales were affected by the shortage in chip supplies at the beginning of 2021, but then normalised in the second quarter, posting an 8% increase in the half year vs. the first half of 2020.

In terms of geographical area, there was a **strong upswing in the domestic market, whose weight rose from 22.5% at the end of 2020 to 28.7% today**, with the Export share remaining very important at 71.3%.

The reinforcement of the Sales recovery in the first half of 2021 has further strengthened the Net Financial Position of Marzocchi Pompe: at the end of June, Net Financial Debt dropped to Euro 8.5 million, down by 8.4% compared to December 31, 2020 (Euro 9.3 million), despite the physiological growth of working capital related to the strong business development, further witnessing the financial solidity of Marzocchi Group, as well as its great capability to generate cash flows.



Gabriele Bonfiglioli, CEO of Marzocchi Pompe, stated: "We are very happy to present the commercial and financial achievements of the first half of 2021, which confirm the solid market positioning of the Company and its great capability to react promptly and effectively to the customers' requests: these are the key success factors that have allowed Marzocchi Group to quickly reposition itself at pre-Covid levels.

We therefore reaffirm our conviction that Marzocchi Pompe will come out stronger from this historic phase, ready to seize all the growth opportunities that may arise."

Lastly, we would like to remind you that the complete and final figures for the first half of 2021 will be examined and approved by the Board of Directors at its meeting on 30 September 2021, and that these figures are currently being audited by the Independent Auditors.

The press release is available at www.narzocchipompe.com and on the authorised storage mechanism www.linfo.it.

Marzocchi Pompe S.p.A.

Marzocchi Pompe is a leading company in the design, production and marketing of high-performance gear pumps and motors, which find application in various fields: industrial, mobile and automotive. It closed 2020 with approximately 34 million euros in sales revenue. Founded in 1949, it is controlled by the Marzocchi family, which holds the majority of the shares and is present in the company with Paolo Marzocchi, President, and his son Carlo, in the Technical Area. The CEO Gabriele Bonfiglioli and four other managers are also part of the shareholding structure. The production is entirely made in Italy in the two sites of Casalecchio di Reno (BO) and Zola Predosa (BO). Marzocchi Pompe is present in over 50 countries through an international distribution network.

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